# The E-Learning Module Arrangement Budgeting Based on Activity-Based Budgeting Model (Case Study: The IT Enterprise in Jakarta)

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#### Abstract:

Budget is one of the management decision-making tools, from activities to finance. One of the budgeting models can be applied is an Activity-Based Budgeting (ABB) model. The objective of this research is to propose the application of the ABB model in IT Enterprise in Jakarta. The object in this research is budgeting for e-learning projects that carried out by IT Enterprise in Jakarta. In the present time, the budgeting model applied is included in the traditional budgeting system, namely the Incremental budgeting model, in which the budgeting is conducted based on the budget in the previous year therefore sometimes the information used is less accurate. This research shows the differences between the ABB model and the Incremental budgeting model, as well as the evaluation of the application of each model. This research is aquantitative research, with descriptive exploratory research type in a case study. Research data was obtained from face to face interviews, observation of activities and documentation. ABB modeling is carried out by detailing activities. The results of ABB modeling show that ABB has capabilities to provide more accurate information about activities, costs for activities, work process time, amount of human resources needed, total employee costs and project profit / loss. It can be concluded that the ABB model can provides the budgeting model needs of IT Enterprise.

Keywords: Activity-Based Budgeting, Budget, Human Resources, Incremental Budgeting.

#### 1. Introduction

The enhancement of domestic economy condition is triggered information technology by and communication development. Based on that condition, the innovative approach to maintain the proper economy condition must be conducted. One of the innovative approaches to micro scale business is enterprise budgeting system. The enhancement of earn budgeting and cost optimization toward the budget balancing on the dynamic social and economy condition will determine the social development, national economy and standard of living [1].

All of the business lines have to arrange the budget [2]. The budget helps the business owner and manager to make plan and control to actual business performance. The budget describes the manager expectation about the earning, price and cost. All of the enterprises will obtain the value from plan and

control provided the budgeting system, even it is the small business or non-profit entity. The objective of budgeting system is providing the management based on evaluation and decision as the basic of the management plan and control [3].

In the present time, budgeting is very important thing due the economy development indicator and performance of management will be planned and controlled along it [4]. If the purpose is to evaluate the manager then only those items directly controllable by the manager should be included in the financial performance measure [5]. The financial performance is an indicator often used to measure the success of a company [6]. Based on that statement, the budgeting will be the tools of internal control system of enterprise. As the predevelopment, the internal control system will state as internal examination [7] through five dimensions effectiveness variable follows environmental activity control. risk assessment. control.

information then communication and monitoring [8]. Finally, the budgeting system is designed to business plan and control [9].

One of budgeting approach is Activity-Based Budgeting (ABB). ABB is including on Zero Level Budgeting category. By the Zero Level Budgeting, the budget arrangement starts from operational planning without the official fund [10]. By this method, the enterprise has to arrange the activity at every time along the project budgeting process. ABB enable the enterprise to predict the changes of project resources demand to obtain the efficiency and the amendment of work and volume [11]. That method is the reverse of Incremental Budgeting which included to Achieved Level Budgeting. On the Incremental Budgeting, the budget is prepared based on previous budget or actual performance as recent budgeting process [10]

There are many researches about the application of ABB in many enterprise sectors. The application of ABB under low-IT environment condition is conducted by [12] and provides the information that the benefit of ABB can be obtained without IT support and it depends on the human resources. The ABB can be applied through food supply enterprise [4]. Based on that research there are the difference budget on producing food use ABB or traditional budgeting. Mining industry in Romania became the research object by [13] and claims that the ABB method can enhance the effectiveness of production components. Other enterprises are taken as ABB research object by many researchers like as Non-Manufacturing Companies [14], Agricultural Company [15], Economic Security Company [16], and local government [17].

This research chooses the e-learning module project done by one of IT enterprise in Jakarta, Indonesia as the object. At every year, the model budget is applied by that enterprise is Incremental Budgeting. The arrangement of recent budget based on previous budget annually. The problem of this system is uncontrolled when the over budget occurs. The source of over budget can't be detected while the incremental budgeting applied. Based on that problem, the objective of this research is giving understanding about activity-based budgeting. Detailing the production component of the elearning module is expected giving more information about actual budget performance. If the source of project loss is known, the management can take decision about how to maintain the budget.

# 2. Theoretical Consideration

The budgeting process usually directed by budget committee that follows sell manager, production manager, chief engineer, chamberlain and system driver. The main function of budget committee are follows [18]:

- 1. Decide the general policy.
- 2. Ask the estimation of individual budget.
- 3. Suggest the revision of individual budget estimation.
- 4. Accept the budget and next revision.
- 5. Analyze the budget report.
- 6. Make the recommendation against efficiency enhancement.

Activity-Based Budgeting (ABB) focuses on activity which necessary to produce and sell the product and service. ABB distinguishes indirect cost onto distinguished homogenous activity cost pool. The management use cause and effect criteria to identify the cost driver for each indirect cost pools [19]. ABB is the novel approach on budgeting system. The popularity of ABB enhance because this model provides the relationship activity to the expenditure and giving the understanding to the top level management about the allocation of full fund to service and resources [10]. The theory behind of ABB is very simple. The core of ABB as budget all of the resources procurement planner. (manpower, equipment and building) is determined at pre-periodic budget and before the demand of resources known surely [11].

ABB is the budgeting model which aim to authorize the application of the resources suitable to the activity to achieve the production budget and volume [5]. The ABB is process oriented budgeting model [20]. In other hand, ABB is the differentiation of Activity-Based Costing model (ABC). ABC model provides the expenditure of resources for activities and then the object cost (product, service and so on) determined based on the cost activity assigned. ABB model is the opposite of model ABC process. The different of ABB model and ABC model described on Fig. 1 [20].



Fig. 1: The Illustration of the Difference of ABB and ABC Model

The Fig. 1 describes that ABB starting from the plan of earning or sales. By the earning plan, then conduct activities arrangement until the cost of the resources involved. Therefore, the output budget determines the inquiry of activity and then used to predict the inquiry of resources. Theoretically, there are five steps on Activity-Based Budgeting modeling. The steps are arranged follows [5]:

- 1. Production and earning volumes estimation planed by each products or customers.
- 2. Estimate the activities required.
- 3. Determine the resources required to conduct the organized activities.
- 4. Estimate each the resources required to achieve activity demand.
- 5. Execute on resources capacity then appropriate to projection.

Special note for step two, where the activity requirements estimation, are conducted in detail as example ordering, scheduling receiving, and processing. On Activity-Based Budgeting implementation, each the activity required to produce and sell the product or service have to identified in detail. The amount of activity cost estimation has to derived on each activity. Based on the activity amount requirements, then determine the resources required to conduct the activities. The amount and kind of resources are detailed on this stage. On this stage, the resources requirements are generated and then converted to the sum of requirements to execute the one activity. The sum of resources requirements, are distinguished based on the kind of resources used, as example manpower, equipment and so on. The final stage of ABB is comparing the estimation of resources required against resources availability. If the resources estimation exceeds the capacity of the resources, then the additional resources are required on budget planning.

Activity-Based Budgeting has advantages follows supporting the sustainability improvement and process management. Because the activity consumes resources, ABB model can be applied to minimize the cost through removing the useless activities and improving the efficiency of activities [2]. Many managers from UK have reported the rank of advantages as Activity-Based Budgeting [19]:

- 1. Eligibility to organize the budget which more realistic.
- 2. Identify the resources required better.
- 3. Make the connection between cost and output.
- 4. Make the connection between cost and employee responsibility clearly.
- 5. Identify the gap of budget.

Another budgeting model discussed in this research the Incremental Budgeting model. is The incremental budgeting model is budgeting approach based on previous year budget. On the conventional budgeting approach, the indirect cost and support activity prepared as the basis of incremental budgeting. This has meant that the recent operational budget is initial value for budgeting in next year. The value of this basis arrangement enhanced because of the inflation effect. By the conventional budgeting, the indirect cost and support activity arranged gradually [5]. It means that, the available operation and allowance budgeted or planned on recent activity are taken as initial point for next year budget preparation. The basis appropriated for many changes, as examples are the changes of product variations, volumes and price. This condition is expected occurs along the next budget period.

# 3. Methodology

This research can be simply described as conceptual framework. Fig. 2 describes the conceptual framework of Activity-Based Budgeting modelling.



Fig. 2: Activity-Based Budgeting Conceptual Framework

Based on Fig. 2, the Activity-Based Budgeting modelling is started from project contract target then breakdown on process activity and resources availability are conducted. Activity-Based Budgeting is implemented entire of department. Monitoring and evaluation conducted periodically.

#### Data Collection

The research data obtained through some data collection methods. It is follows:

- 1. Interview. Interview is integrated communication between more than or equal two persons. There are many kinds of interview. Individual or grouping interview perhaps not structured or structured and conducted by face to face, by phone or online. Non-structured interview is an interview which the interviewer meets the correspondence without the sequence of questions. In other hand, structured interview is an interview which the information needed have been known [21]. This research uses structured interview and entire of questions formulated by text. The interview conducted face to face and by phone.
- 2. **Observation**. The observation is a direct visual of research object to looking activity closer [22].

The observation related to scanning, typing analyzing, and interpreting and it is about behavior, action or event [21]. In this research, the observation conducted through direct participation on entire system related to enterprise budgeting process.

3. **Documentation**. The objective of documentation is to obtaining direct data from research object follows relevance books, policy, activity reports, pictures, film and other relevant data [22]. The entire of documentation in this research are primary data taken from video and e-learning project archive at 2017. That data follows contract value, the component of making video and e-learning cost, the budget of making video and e-learning project at 2017 and entire of resources involved (manpower, equipment, and money).

# Analysis Method

The analysis focusing in this research distinguished to budgeting analysis based on incremental approach and activity-based approach. The explanation of them can be described below.

# 1. Incremental Budgeting Analysis

- a. Making video and e-learning cost planning at current period (2017) based on similar project cost at previous year.
- b.The evaluation of incremental budgeting implementation.

# 2. Activity-Based Budgeting Analysis

- a. Estimating the earning plan of video and elearning project obtained at current period (2017).
- b.Activities breakdown related to video and elearning project including the estimation of work process of each activity. Each process has detail of activity related to video and elearning project.
- c.Calculate the resources cost for each primary activity related to e-learning project finalization. Thus, the cost for each activity plan is clear.
- d.After the cost of each activity obtained, then that cost allocated to product cost. Therefore, the sum of cost required for finalization video and e-learning project are obtained.
- e.Listing entire of resources available related to production process of video production and e-learning. Each resource arranged based on unit and basic cost of each resource.

- f. Estimate the requirement of the number of resources for each primary activity.
- g.Execute the arrangement of useless resources capacity during the activity process.
- h.Evaluate the hourly cost capacity of each activity, thus the analysis of resources cost for next period can be conducted.

#### 4. Result and Discussion

As explained in previous part, this research will observe and analysis the budgeting distinguished into two approach, incremental budgeting (used in present time) and Activity-Based Budgeting. It is conducted to obtain the difference result between incremental budgeting and Activity-Based budgeting. Therefore, the advantages and disadvantages of both of them can be observed.

#### The Incremental Budgeting Analysis

Before arrange the budget, the first thing have to conducted by enterprise is determine how long the time period of project. Table 1 describe the duration of video and e-learning project.

 Table 1: The Time Period of Project (Planning)

Num	Task Name	Duration (Days)	Start (2017)	Finish (2017)
1	Video and E-Learning content CBT Development	96	Mar 2nd	Aug 3rd

Data Courtesy: Archive

Although the management of the company has determined the period of completion of the production process, but in its realization, there is a difference in the period of completion. As illustrated in Table 2.

**Table 2**: The Time Period of Project (Realization)

No.	Task Name	Duration	Start (2017)	Finish (2017)
1	Video & Modul E-lerning content CBT Development	230 days	Jan 2	Des 29

Data Courtesy: Archive

The budget of e-learning project are follows variable cost and fixed cost. Variable cost determining is

related to video and e-learning production process at 2016. The additional cost possible will be involved. Table 3 is the list of variable cost component and value.

**Table 3**: The Variable Cost (on Million IDR)

Num	Cost Item	Unit	Unit Cost	Volume	Value		
I. Dire	ct Additional Employee						
1	Programmer	Person	100	1	100		
2	Instructional Designer	Person	24	2	48		
3	Ilustrator	Person	32	1	32		
4	Graphic Designer	Person	24	2	48		
5 Voice Over and Content Writer		Person	8	2	16		
	Su			244.00			
II. Equipment Cost							
1	Personal Computer	Pcs	1.2	2	2.4		
2	Notebook	Pcs	2.25	4	9		
3	Electricity	Ls	2	1	2		
4	Software	Ls	20	1	20		
	Su	btotal II	-		33.40		
III. Ot	her Cost						
1	Sales Commision	Ls	10	1	10		
2	Project Incentive	Ls	2.5	1	2.5		
	Subtotal III						
	Total Variable Cost (I+II+III)						

Data Courtesy: Archive

Determining the cost on entire of the Table 3 based on production cost at 2016 and conducted at lately 2016. The planning of fixed cost of video and elearning production based on the plan at 2017. The fixed cost components listed on Table 4.

**Table 4**: The Fixed Cost (on Million IDR)

Num	Fixed Cost Components	Unit	Unit Cost	Volume	Value		
1	Enterprise Employee Cost	Ls	700	1	700		
2	Allowance	Ls	40	1	40		
3	Bonus	Ls	50	1	50		
4	Religion Day Allowance	Ls	50	1	50		
5	Overtime Incentive	Ls	35	1	35		
6	Employee Training	Ls	3	1	3		
7	Office Rent Cost	Ls	80	1	80		
8	Manintenance	Ls	2	1	2		
9	Equipment Cost	Ls	15	1	15		
10	Health and Employement Insurance	Ls	85.5	1	85.5		
11	Transportation	Ls	7	1	7		
12	Stationary	Ls	8	1	8		
13	Internet	Ls	1	1	1		
	Total Fixed Cost						

Data Courtesy: Archive

If the total incremental budgeting obtained from variable cost and fixed cost, hence the value of incremental budgeting for video and e-learning production along one year are **1366.40 Million Rupiah**. After finishing the project, management recalculate for total cost of e-learning project. Realization of total cost for e-learning project are IDR.414,358,475 (include manpower cost = IDR.391,805,547).

## The Activity-Based Budgeting Analysis

The enterprise budget arrangement usually has most dominant cost. In this case, the dominant cost is on manpower cost. This makes a sense because, in video and e-learning production, the employee taking the dominant role entire the process. Therefore, the first step in Activity-Based Budgeting is arrangement of time-driven activity.

#### 1. Time-Driven Activity

The first stage of Activity-Based Budgeting model development is determining the time-driven activity. In this stage, the result of interview is very important. Not only interview, but also the archive document is necessary. All of data collecting related to video and e-learning production process. The component of time-driven activity described below:

- 1) Determine the primary activity. The primary activity in video and e-learning project in sequence are follows contract bidding, video and e-learning ordering, resources arrangement, document completing, and production process.
- 2) Availability resources breakdown. The primary resources to produce the video and e-learning module are manpower and money. The manpower resources necessary are follows business manager, sales marketing, accounting and finance manager, taxes staff, daily record staff, daily cash staff, account receivable department, human resources department, administration general staff. production supervisor, instructional designer, graphic designer, illustrator, programmer, voice over and content writer.

- Time estimation and resources capacity for each primary activity. Those activity have been stated at first point.
- Calculate the capacity cost for resources. In this step, the effective work hours are calculated. Table 5 describes the time necessary weekly to conduct video and e-learning production.

Table 5:	Work Time Necessary to Conduct
	Production

Day	Time	Work Hours	Work Days	Total Work Hours
Monday until	08.00 - 11.45	3 Hours, 45 Minutes	4	15
Thursday	13.00 - 17.00	4 Hours	4	16
Eridov	08.00 - 11.00	3 Hours	1	3
riiday	13.00 - 17.00	4 Hours	1	4
	38			
	2280			

If the effectiveness of work hours taken as 80%, then the weekly work hours become 1,938 minutes per week. This value derived against national holiday entire year, hence the effective work hours become 1,486 hours per year. Furthermore, it calculates the cost of resources, which is calculated based on the employee's main income for the main activities carried out by employees. Following are the calculations:

Table 6. Standard Hourly Resources Costs

No	Position	Number of Employees (Persons)	Total Average Income for Each Month (IDR)	Total Income for One Year (IDR)	Capacity of Effective Time-Work (Hour)	Standard Resources Cost Per Hour (IDR)
a). I	Employees with multi functions:					
1	Business Manager	1	12,808,954	153,707,447	1,486	103,437
2	Accounting & Finance Manager	1	11,562,287	138,747,446	1,486	93,370
3	Human Resources Deparment	1	6,341,298	76,095,580	1,486	51,208
4	Sales Marketing	1	4,293,233	51,518,798	1,486	34,669
5	Account Receivable Deparment	1	3,803,121	45,637,446	1,486	30,712
6	Daily-Cash Staff	1	3,693,121	44,317,446	1,486	29,823
7	Taxes Staff	1	3,736,454	44,837,446	1,486	30,173
8	Daily-Record Staff	1	3,519,787	42,237,446	1,486	28,424
9	General and Administrative Staff	2	4,938,356	59,260,276	2,972	19,940
b). 1 (avs	Employees in the production process ilable):					
1	Supervisor Produksi	1	10,215,419	122,585,027	1,486	82,493
2	Instructional Designer	1	4,285,884	51,430,605	1,486	34,610
3	Graphic Designer	1	5,080,975	60,971,703	1,486	41,031
4	Ilustrator	1	4,656,934	55,883,211	1,486	37,606
Kar pro	yawanc). Employees in the duction process (additional):					
1	Instructional Designer	2	3,767,045	45,204,545	2,972	15,210
2	Graphic Designer	2	5,369,318	64,431,818	2,972	21,680
3	Programmer	1	9,031,061	108,372,727	1,486	72,929
4	Content Writer	1	250,000	3,000,000	1,486	2,019
5	Voice Over	2	1,185,417	14,225,000	2,972	4,786
	Total		98,538,664	1,182,463,967		

(Source: processed from research data on employee/resource costs)

Calculate the requirements of resources cost related the primary activity. There are several calculation stages based on activities related to e-learning projects, as follows:

a. Activities related to price offers

No.	Primary Activity Description	Resource Capacity	Processing Time (Hours)	Standard Hourly Fee (IDR)	Resources Fee (IDR)
1	Checking Market Prices	2 persons: business manager, sales marketing, (7 documents x 20 days	700	103,437	72,405,931
	or Competitive Prices	x 5 hours)		34,669	24,268,613
2	Consider Production Costs	2 persons: accounting finance manager & director. (5 days x 5 hours)	25	93,370	2,334,244
3	Determination of Sales Targets	3 persons: business manager, director, commissioner. (10 days x 5 hours)	50	103,437	5,171,852
4	Determination of Bid Prices	3 persons: business manager, president director/director, commissioner. (5 days x 4 haours)	20	103,437	2,068,741
5	Shipping Price Quote Letter	2 persons from <i>general</i> administration staff (7 documents x 5 days x 4 hours)	140	19,940	2,791,534
		<b>Total Resources Costs</b>			109,040,914

b. Activities related to video orders and e-learning modules

No.	Primary Activity Description	Resource Capacity	Processing Time (Hours)	Standard Hourly Fee (IDR)	Resources Fee (IDR)
1	Price Agreement	2 persons: president director/director, business manager. (5 days x 5 hours)	25	103,437	2,585,926
2	Preparation of Work Contracts Until Endorsement	2 persons: president director/director, business manager. (5 days x 5 hours)	25	103,437	2,585,926
3	Project Timeline Preparation	l person: staff <i>Instructional</i> Designer (2 days x 5 hours)	10	34,610	346,101
	5,517,953				

c. Activities related to resource adjustments

No.	Primary Activity Description	Resource Capacity	Processing Time (Hours)	Standard Hourly Fee (IDR)	Resources Fee (IDR)
1	Calculation of Required Resources	1 person <i>supervisor production</i> (3 days x 4 hours)	12	82,493	989,919
2	Collection of Additional Resources Needed	1 person <i>human resources</i> <i>department</i> (8 additional employees x 5 days x 5 hours)	200	51,208	10,241,666
3	Employee training	1 person <i>human resources</i> department (7 employees x 10days x 5 jhours)	350	51,208	17,922,916
	29,154,501				

d. Activities related to project related documents

No.	Primary Activity Description	Resource Capacity	Processing Time (Hours)	Standard Hourly Fee (IDR)	Resources Fee (IDR)		
		3 persons: business manager, sales		103,437	7,240,593		
1	Quotation letter	marketing, staff admin. (7 Quotation	70	34,669	2,426,861		
		letter x 2 days x 5 hours)		19,940	1,395,767		
,	Work-Contract	3 persons: president director, business manager, staff admin (7	140	103,43	14,481,186		
1	Documents	documents x 4 days x 5 hours)	140	19,94	0 2,791,534		
3	Price Agreement and Module Content Description Letter	2 persons: president director, business manager. (7 documents x 2 days x 5 hours)	. 70	103,43	7 7,240,593		
4	Project Timeline	1 person: Instructional Designer (7 documents x 1 day x 5 hours	35	34,61	0 1,211,353		
5	Documents for Handov of Work	er 1 person supervisor production (14 documents x 4 days x 5 hours)	280	82,49	23,098,121		
6	Invoice	1 person: AR <i>department</i> (14 documents x 2 days x 2 hours)	56	30,71	2 1,719,850		
7	Tax invoice	1 person: <i>taxes staff (</i> 14 documents 1 day x 1 hour)	x 14	30,17	422,425		
		4 persons: accounting & finance		93,37	0 35,013,656		
		manager, account receivable, daily-		30,71	2 11,516,852		
8	Final Project Report	cash staff, taxes staff, daily-record	375	29,82	11,183,743		
		staff (15 documents x 5 days x 5		30,17	3 11,314,968		
		nouis)		28,42	4 10,658,844		
		4 persons: accounting & finance		93,37	0 11,671,219		
		manager, account receivable, daily-		30,71	2 3,838,951		
9	Financial Statements	cash staff, taxes staff, daily-record	125	29,82	3 3,727,914		
		staff (15 documents x 5 days x 5 hours)		30,17	3 3,771,656		
		nous,		28,42	3,552,948		
	Total Resources Costs						

#### e. Production process activities

No.	Primary Activity Description	Resource Capacity	Processing Time (Hours)	Standard Hourly Fee (IDR)	Resources Fee (IDR)
				82,493	132,814,195
				34,610	55,722,258
		12 person: supervisor produksi, instructional designer, graphic designer, ilustrator, programmer, content writer, voice over. (230 days x 7 hours)	1610	41,031	66,059,517
	Finishing Modul E-			37,606	60,546,413
1	CBT Development			15,210	24,488,330
				21,680	34,904,181
				72,929	117,415,942
				2,019	3,250,336
				4,786	7,706,006
		Total Resources Costs			502,907,179

5) Calculate the level of employee resource capacity utilization for an e-learning project. Calculation of capacity utilization rates by comparing effective working hours with planned working hours involves the working hours of all employees involved in the primary activities of the e-learning project work process. Related calculations will be shown in the following table:

# **Table 7.** Employee Resource CapacityUtilization

N	io. Position	Number of Employees (Persons)	Capacity of Time-Work Required (Hour)	Capacity of Effective Time-Work (Hour)	Capacity Used	Status	
a)	a). Employees with multi functions:						
	1 Business Manager	1	1,100	1,486	74.02%	under capacity	
	2 Accounting & Finance Manager	1	525	1,486	35.33%	under capacity	
	3 Human Resources Deparment	1	550	1,486	37.01%	under capacity	
	4 Sales Marketing	1	770	1,486	51.82%	under capacity	
	5 Account Receivable Deparment	1	556	1,486	37.42%	under capacity	
	6 Daily-Cash Staff	1	500	1,486	33.65%	under capacity	
	7 Taxes Staff	1	514	1,486	34.59%	under capacity	
	8 Daily-Record Staff	1	500	1,486	33.65%	under capacity	
	9 General and Administrative Staff	2	280	2,972	9.42%	under capacity	
b). Ei	mployees in the production process (a	/ailable):	1.000	1.496	127.000/		
1	Supervisor Produksi	1	1,902	1,480	127.99%	over capacity	
2	Instructional Designer			1,460		and any second s	
2	Combin Designer	1	1,040	1,480	109.240/	over capacity	
3	Graphic Designer	1	1,645	1,480	108.34%	over capacity over capacity	
3 4	Graphic Designer Ilustrator	1	1,645 1,610 1,610	1,480 1,486 1,486	108.34% 108.34%	over capacity over capacity over capacity	
3 4 c). Er	Graphic Designer Ilustrator nployees in the production process (ac	1 1 Iditional)	1,610 1,610	1,480 1,486 1,486	108.34% 108.34%	over capacity over capacity over capacity	
3 4 c). Er	Graphic Designer Ilustrator nployees in the production process (ac Instructional Designer	1 1 Iditional) 2	1,610 1,610 1,610 3,290	1,486 1,486 1,486 2,972	110.70% 108.34% 108.34% 108.34%	over capacity over capacity over capacity over capacity	
3 4 c). Er 1 2	Graphic Designer Ilustrator nployees in the production process (ac Instructional Designer Graphic Designer	1 1 Iditional) 2 2	1,645 1,610 1,610 3,290 3,220	1,486 1,486 1,486 2,972 2,972	110.70% 108.34% 108.34% 110.70% 108.34%	over capacity over capacity over capacity over capacity over capacity	
3 4 c). Er	Graphic Designer Ilustrator nployees in the production process (ac Instructional Designer Graphic Designer Programmer	1 1 Iditional) 2 2 1	1,610 1,610 3,290 3,220 1,610	1,486 1,486 1,486 2,972 2,972 2,972 1,486	110.70% 108.34% 108.34% 110.70% 108.34%	over capacity over capacity over capacity over capacity over capacity over capacity	
3 4 c). Er 1 2 3 4	Graphic Designer Ilustrator nployees in the production process (ac Instructional Designer Graphic Designer Programmer Content Writer	1 1 Iditional) 2 2 1 1	1,645 1,610 1,610 3,290 3,220 1,610 1,610	1,486 1,486 1,486 2,972 2,972 2,972 1,486 1,486	110.70% 108.34% 108.34% 110.70% 108.34% 108.34%	over capacity over capacity over capacity over capacity over capacity over capacity over capacity	
3 4 c). Er 1 2 3 4 5	Graphic Designer Ilustrator nployees in the production process (ac Instructional Designer Graphic Designer Programmer Content Writer Voice Over	1 1 1 1 1 1 1 1 2 1 1 2	1,043 1,610 1,610 3,290 3,220 1,610 1,610 3,220	1,480 1,486 1,486 2,972 2,972 1,486 1,486 2,972	110.70% 108.34% 108.34% 110.70% 108.34% 108.34% 108.34%	over capacity over capacity over capacity over capacity over capacity over capacity over capacity over capacity	

The table above shows that there are excess levels of resource capacity utilization for several employees, namely the resources of employees who are directly involved with the production process. This means that there is over capacity in the use of employee resource capacity in the production process. With over capacity status in the resources of employees who are directly involved in the production process, companies must consider increasing the number of employees' resources, especially those directly involved in the project output production process. This can provide benefits in terms of the completion time of the e-learning project production process, which will certainly give the company a positive value from the clients.

#### 2. Allocation of Employee Costs into Product Costs / Outputs for 2017

The second stage is in developing an activity-based budgeting model, which is calculating the total amount of product / output costs. This calculation is based on the time-driven ABC that has been calculated. Product costs are obtained from the total capacity usage of each employee position that is charged for each main activity carried out in connection with the company's work process. In this stage, one by one the costs of resources are allocated to each of the main activities of the e-learning project. The calculation of each allocation is as follows:

 
 Table 8. Allocation of Employee Costs to
 Products/Output

No	Position	Number of Employees (Persons)	Price Offer (IDR)	E-learning Module Order (IDR)	Resources Adjustment (IDR)	Document (IDR)	Production Process (IDR)	Total Product Cost (IDR)
a). Ei	mployees with multi functions:							
1	Business Manager	1	79,646,524	5,171,852		28,962,372		113,780,748
2	Accounting & Finance Manager	1	2,334,244			46,684,874		49,019,118
3	Human Resources Deparment	1			28,164,582			28,164,582
4	Sales Marketing	1	24,268,613			2,426,861		26,695,474
5	Account Receivable Deparment	1				17,075,653		17,075,653
6	Daily-Cash Staff	1				14,911,657		14,911,657
1	Taxes Staff	1				15,509,049		15,509,049
8	Daily-Record Staff	1				14,211,792		14,211,792
9	General and Administrative Staff	2	2,791,534			4,187,301		6,978,835
b). E	mployees in the production process (	(available):						
1	Supervisor Produksi	1			989,919	23,098,121	132,814,195	156,902,236
2	Instructional Designer	1		346,101		1,211,353	55,722,258	57,279,712
3	Graphic Designer	1					66,059,517	66,059,517
4	Ilustrator	1					60,546,413	60,546,413
c). Ei	mployees in the production process (	additional)						
1	Instructional Designer	2					24,488,330	24,488,330
2	Graphic Designer	2					34,904,181	34,904,181
3	Programmer	1					117,415,942	117,415,942
4	Content Writer	1					3,250,336	3,250,336
5	Voice Over	2					7,706,006	7,706,006
	Total	109,040,914	5,517,953	29,154,501	168,279,034	502,907,179	814,899,582	

(Source: processed from research data on employee/resource costs)

The table above shows the total cost of project elearning are IDR.814,899,582. The largest product costs are in the cost of employees who focus on the activities of the production process in the amount of IDR.528,552,674 or around 64.86% of the total product cost. So, it can be concluded that of the five main activities in the work process under study, the production process activity is the main activity that requires the proportion of working hours and the highest cost of employee resources owned by the company.

The results of this calculation are clearly different from the standard portion set by the company in the realization of the use of employee costs. Whereas in the realization of the budget, the company still uses an incremental budgeting budgeting system, which displays a smaller number of employee costs. Calculation in activity-based budgeting has been supported by processed data from interviews with employees involved in the e-learning project work process and the results of documentation from company archives. This certainly needs to be considered by the company in terms of determining the percentage of fixed costs charged to the project costs, so that the actual profit value can be obtained.

# 5. Conclusion

- 1. Costs that play a dominant role in the cost of resources supporting the work operations of elearning projects are employee costs. In the implementation of the activity-based budgeting model, the employee costs incurred for all major activities in the completion of the e-learning project amounted to IDR.814,899,582. Whereas prior to the implementation of the activity-based budgeting model, the company only recognized the total employee costs of IDR.391,805,547, for the completion of the e-learning project. So that there is a difference of IDR.423,094,035. This difference is caused by differences in budgeting models in calculating the costs of employees. Calculation in the activity-based budgeting model uses a calculation of costs based on each activity related to the completion of the e-learning project. So that the actual cost of the project activities is IDR.814,899,582. Whereas previously the company implemented an incremental budgeting model, where the calculation of employee costs was obtained through the percentage of revenue comparison of e-learning projects to total revenue during 2017. So that the recognized employee costs were only IDR.391,805,547, far from the amount of employee costs calculated with the activity-based budgeting model. This shows that the activity-based budgeting model provides more accurate information on the number of employee costs.
- 2. In terms of working time allocation for each activity from employee resources in order to complete the work process to produce elearning project output, there are several employees who experience under capacity conditions which result in the use of hourly resource costs being less effective. Some employees who experience under capacity conditions are multi-functional employees, with working hours of 25.98% to 90.58% under effective working hours per year set by the company. Of all employees who experienced under capacity conditions, employees with general and administrative staff positions were employees with the lowest activity hours of only 9.42% of the total 100%, with 2 employees. In addition, there are also some employees who are over capacity with working hours of activities exceeding effective working hours per year, so

that employees receive income not in accordance with the working hours of their activities. Some employees who experience over capacity conditions are employees who are directly related to the e-learning production process, with working hours of 8.34% to 27.99% above the effective working hours per year set by the company. Employees who experience the highest over capacity condition are employees with production supervisor positions, with working hours of 27.99% above effective working hours per year. The condition of over capacity has an impact in terms of the completion time of the e-learning output production process activities, which were originally planned to be completed in 96 working days, but in the realization of the completion of the production process takes 230 days or around 139.58% above the planned completion time.

- The implementation of activity-based budgeting 3. provides more accurate and accurate information about the number of employee costs that are calculated based on employee costs for each major activity related to e-learning projects so as to produce more appropriate project profit information. Prior to the implementation of activity-based budgeting, the company divided the average portion for all cost components including employee costs. This has resulted in inappropriate information on employee costs for related projects, resulting in information on the achievement of project profits that are also inappropriate. The profit of the project before the implementation of activity-based budgeting IDR.395,641,525. After calculating was employee costs using the activity-based budgeting model, it turns out that the company experienced a loss for e-learning projects, amounting to IDR.4,899,582. So that it can be said that the company is less precise in determining the offer price or selling price for elearning projects. This is certainly because from the beginning the company was not right in calculating employee costs which is a management reference in determining the offer price or selling price.
- 4. The implementation of activity-based budgeting provides accurate information about the number of employee resources needed in the work process. Initially the company only provided a workforce of 22 people to complete e-learning projects. However, after calculation with the activity-based budgeting model, it turned out

that the workforce needs for project completion were 30 people, with the condition of adding 9 workers to the production process and reducing the number of employees in the general and administrative sections. This can be taken into consideration for company management, especially in terms of adding employees to positions that are directly involved in the production process activities because of over capacity.

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